Message Text

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EUR/WE-EBIEGEL

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R 302346Z DEC 74 FM SECSTATE WASHDC TO AMEMBASSY MOSCOW AMEMBASSY PARIS

CONFIDENTIAL STATE 283604

E.O. 11652: GDS

TAGS: BPRO, UR

SUBJECT: REQUEST FOR INFORMATION ON AIR TRAFFIC CONTROL PROPOSALS

REF: STATE A-8890

1) AIL, A SUBSIDIARY OF CUTLER HAMMER, INFORMS US THEY SENT AIR TRAFFIC CONTROL (ATC) PROPOSAL TO USSR'S MINISTRY OF CIVIL AVIATION, MINISTRY OF FOREIGN TRADE, AND STATE COMMITTEE FOR SCIENCE AND TECHNOLOGY ON NOVEMBER 19, 1974. AS AIL HAS EXPLAINED THEIR PROPOSAL TO US, IT SEEMS COMPARABLE TO SPERRY-UNIVAC'S ARTS III. ONE DIFFERENCE IS AIL'S USE OF TRANSPONDER SIGNALS INSTEAD OF RADAR AS IN SPERRY-UNIVAC SYSTEM. QUOTED PRICE ON SPERRY-UNIVAC'S PROPOSAL, AS SUBMITTED TO COCOM, IS US DOLS 35.1 MILLION; CONFIDENTIAL

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AIL PROPOSAL APPROXIMATELY US DOLS 3 MILLION. AIL IS

INSTALLING A SIMILAR ATC SYSTEM IN PRAGUE AND BRATISLAVA, TO BE OPERABLE AROUND MARCH 1975.

- 2) TEXAS INSTRUMENTS, SUB-CONTRACTOR TO SPERRY-UNIVAC ON ATC SYSTEM, ALLEGES THAT FRENCH/SOVIET AGREEMENT REACHED DURING RECENT FRENCH/SOVIET SUMMIT IN PARIS WOULD BRING FRENCH FIRM THOMSON CSF BACK INTO PICTURE ON SUPPLY OF TERMINAL SYSTEM.
- 3) ACTION REQUESTED FROM EMBASSY MOSCOW:
- A) ASCERTAIN WHETHER SOVIETS HAVE RECEIVED AIL PROPOSAL.
- B) REPORT ON ANY SOVIET RETHINKING OF ATC PROPOSALS, INCLUDING AIL AND IF POSSIBLE THOMSON CSF, AND CAUSES FOR SUCH RETHINKING.
- 4) ACTION REQUESTED FROM EMBASSY PARIS: REPORT, IF POSSIBLE ON ACCURACY OF TEXAS INSTRUMENTS' ALLEGATION, AND IF VERIFIED, PROVIDE ANY INFORMATION ON WHY THE SOVIETS MIGHT BE INDUCED TO SWITCH BACK TO A FRENCH SOURCE FOR THE TERMINAL SYSTEM. SISCO

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Message Attributes

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Disposition Date: 28 MAY 2004
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Subject: REQUEST FOR INFORMATION ON AIR TRAFFIC CONTROL PROPOSALS

TAGS: BPRO, UR To: MOSCOW PARIS

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